



March 1, 2018

V.I.P. Obuchenie Training Centre – Russia

Re: 2018 Regional Top Performer

IATA Training would like to congratulate **V.I.P. Obuchenie Training Centre**, on qualifying as a 2018 Europe Top Performing IATA Authorized Training Center (ATC).

This recognition identifies **V.I.P. Obuchenie Training Centre** as a center of excellence for training. In 2017 **V.I.P. Obuchenie Training Centre** achieved impressive results, demonstrated professionalism in delivering IATA Training Programs and commitment to student success.

2018 Regional Top Performers enjoy the following benefits:

- Increased exposure through a dedicated IATA web page
- Recognition on IATA's Social media platforms
- Use of the Regional Top Performer logo
- A special certificate to mark your achievement

In order to qualify, several metrics were used, including:

- Number of students / participants enrolled
- Volume of purchase based on the partnership model
- Attaining a high graduate success rate
- Year over Year growth in 2017 enrolments over 2016

Once again, we congratulate you on this achievement and trust you will remain a member of this select group in the coming years!

Sincerely,

Ivica Kovacic
Head, Training Business Development
IATA Training